## **Shareholding Information**

Categories of Shareholders	Number of Shareholders	Number of Shares Held	Percentage (%)
Directors and their spouse(s) and minor children			
Husain Lawai Syed Azeem Abbas Naqvi Sohail Ahmed	3 1 1	1,159 1 1	0.00 0.00 0.00
Associated Companies, undertakings and related parties			
Glaxosmithkline Consumer Healthcare B.V.	1	78,918,934	82.59
Executives	5	3,186	0.00
Public Sector Companies and Corporations	10	3,951,246	4.14
Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds	40	789,657	0.83
Mutual Funds			
CDC - Trustee Picic Investment Fund CDC - Trustee Picic Growth Fund CDC - Trustee Picic Growth Fund CDC - Trustee First Dawood Mutual Fund CDC - Trustee Unit Trust Of Pakistan CDC - Trustee Akd Index Tracker Fund CDC - Trustee Meezan Islamic Fund CDC - Trustee Nafa Stock Fund CDC - Trustee Dawood Islamic Fund CDC - Trustee Dawood Islamic Fund CDC - Trustee Hbl - Stock Fund CDC - Trustee Hbl Multi - Asset Fund CDC - Trustee Hbl Multi - Asset Fund CDC - Trustee Histeria Stock Fund CDC - Trustee Picic Stock Fund CDC - Trustee First Capital Mutual Fund CDC - Trustee First Capital Mutual Fund CDC - Trustee Nafa Islamic Equity Fund CDC - Trustee Nafa Islamic Equity Fund CDC - Trustee Picic Islamic Stock Fund CDC - Trustee Picic Islamic Stock Fund CDC - Trustee Picic Islamic Stock Fund CDC - Trustee Pill Value Equity Fund CDC - Trustee Hbl Mustahekum Sarmaya Fund 1 CDC - Trustee Nafa Islamic Equity Fund CDC - Trustee Nafa Islamic Active Allocation Equity Fund CDC - Trustee Hbl Islamic Asset Allocation Fund	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	290,490 576,450 86,955 16,230 3,231 1,056 15,600 27,600 128,490 25,080 6,000 20,670 6,330 15,279 4,740 2,160 11,250 9,000 2,844,105 14,100 8,040 8,100 69,270 16,500 10,350	0.30 0.60 0.09 0.02 0.00 0.01 0.03 0.01 0.02 0.00 0.00 0.00 0.01 0.01 2.98 0.01 0.01 0.01 0.01 0.01
General Public			
a. Local	5,768	5,898,155	6.17
b. Foreign	2	112,332	0.12
Foreign Companies	13	1,122,612	1.17
Others	119	560,664	0.59
Totals	5,988	95,550,183	100.00
Share holders holding 5% or more			
Glaxosmithkline Consumer Healthcare B.V.		78,918,934	82.59

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