

# Categories of Shareholders

As at December 31, 2018

Particulars	No. of Shareholders	No. of Shares Held	Percentage
CEO, Directors and their spouse(s) & minor children	3	332	0.00
Associated companies, undertakings and related parties	2	100,423,259	85.79
Banks, DFI, non-banking finance companies, and pension funds	19	395,818	0.34
Insurance companies & Takaful	4	55,206	0.05
Public sector companies and corporations	6	3,144,411	2.69
Mutual Funds & Modarabas	14	3,668,192	3.13
Foreign Companies	4	2,563,057	2.19
Companies, Trust & Others	98	716,787	0.61
General Public / Individuals - Local	4,906	6,024,933	5.15
General Public / Individuals - Foreign	4	62,513	0.05
<b>TOTAL</b>	<b>5,060</b>	<b>117,054,508</b>	<b>100.00</b>

## Key Shareholding

As at December 31, 2018

	No. of Shareholders	No. of Shares Held	Percentage
<b>CEO &amp; Directors</b>			
MR. SOHAIL AHMED	1	1	0.00
SYED AZEEM ABBAS NAQVI	1	1	0.00
MR. MUHAMMAD ZINDAH MOIN MOHAJIR	1	330	0.00
<b>Associated Companies</b>			
GLAXOSMITHKLINE CONSUMER HEALTHCARE B.V.	1	100,423,259	85.79
<b>Public Sector Companies and Corporations</b>			
IDBL (ICP UNIT)	1	24	0.00
NATIONAL BANK OF PAKISTAN	1	1,557	0.00
NATIONAL BANK OF PAKISTAN	1	389,040	0.33
STATE LIFE INSURANCE CORP. OF PAKISTAN	1	2,753,004	2.35
NATIONAL BANK OF PAKISTAN	1	6	0.00
PAK-LIBYA HOLDING CO(PVT)LTD.	1	780	0.00

	No. of Shareholders	No. of Shares Held	Percentage
<b>Mutual Funds &amp; Modarabas</b>			
CDC - TRUSTEE MEEZAN BALANCED FUND	1	203,800	0.17
CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND	1	49,755	0.04
CDC - TRUSTEE AL MEEZAN MUTUAL FUND	1	249,900	0.21
CDC - TRUSTEE MEEZAN ISLAMIC FUND	1	308,656	0.26
CDC - TRUSTEE NAFA STOCK FUND	1	15,600	0.01
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	11,000	0.01
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	2,613,605	2.23
CDC-TRUSTEE NITIPF EQUITY SUB-FUND	1	1,500	0.00
CDC - TRUSTEE NAFA ISLAMIC ACTIVE ALLOCATION EQUITY FUND	1	12,200	0.01
CDC - TRUSTEE MEEZAN ASSET ALLOCATION FUND	1	97,000	0.08
CDC TRUSTEE - MEEZAN DEDICATED EQUITY FUND	1	22,900	0.02
CDC - TRUSTEE NIT ISLAMIC EQUITY FUND	1	35,370	0.03
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	3,000	0.00
B.R.R. GUARDIAN MODARABA	1	43,906	0.04
<b>Foreign Companies</b>			
HABIB BANK AG ZURICH ,SWITZERLAND	1	3,000	0.00
HABIB BANK AG ZURICH, DEIRA DUBAI	1	52,700	0.05
MATTHEWS EMERGING ASIA FUND	1	2,493,557	2.13
LAERERNES PENSION FORSIKRINGSAKTIESELSKAB	1	13,800	0.01

## Members Having 5% or More of Voting Rights

Name of Shareholder(s)	No. of Shares Held	Percentage
GLAXOSMITHKLINE CONSUMER HEALTHCARE B.V.	100,423,259	85.79

## Shares Traded by Directors / Executives

No shares of GSKCH Limited, were traded by Directors and Executives during the financial year from 1 January 2018 to 31 December 2018.